

# Christian Coco

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## Work Experience

### **From October 2015 Edizione (Benetton) Investment Director**

- From June 2020, head of Edizione's infrastructure portfolio (Atlantia and Cellnex)
- Member of the board of directors of Cellnex since March 2020
- Member of the board of directors of Benetton Srl and Chairman of the operating company, Benetton Group Srl. Member of the board of directors of Olimpiaz until 2018. Member of the strategic, investment, human resources and internal audit committees.
- In charge of scouting for new direct or indirect investment opportunities in various sectors. Sourcing, assessment and screening of opportunities, coordination of due diligence activities and legal documentation.

### **June 2011 to September 2015 Cir Group (De Benedetti) Head of Planning, Control and M&A**

- From June 2011 to September 2013, responsible for scouting for new investment initiatives in Italy, Germany, Spain, France, UK, Brazil, India and South Africa in various sectors (food, education, manufacturing and telecommunications); screening and execution of both CIR's portfolio and for major investees.
- From September 2013, Head of the Group's Planning, Control and M&A management, monitoring and international expansion of companies in the portfolio: Sorgenia, Sogefi, KOS, Espresso (a director at 3 investees).
- Restructuring of €2 billion of debt at Sorgenia by negotiating an agreement (under 182-bis pre-insolvency legislation) with the company's lenders and the sale of the investment to a consortium of banks.

### **June 2010 to June 2011 Cube Infrastructure Fund (Natixis) Investment Director**

A mid-cap private equity fund sponsored by Natixis and focusing on green and brown infrastructure in Europe. Sectors covered: traditional and renewable energy, transport and water. Two investments completed.

- Responsibilities: scouting for investment opportunities, assessment and screening of various opportunities, management of due diligence processes, the structuring and negotiation of legal documents. Acquisition of a French fibre operator (a 50% stake) and of a group of hydroelectric plants in Spain with a capacity of 150MW.
- Monitoring of investments held. Member of the board of directors of a Spanish telecommunications company.

**June 2008 to June 2010**  
**Valiance Capital (Generali)**  
**Investment Manager**

A private equity fund sponsored by Generali and focusing on green and brown infrastructure in Europe.  
Sectors covered: traditional and renewable energy, transport and water.

- Responsibilities: scouting for investment opportunities, assessment and screening of various opportunities, management of due diligence processes, the structuring and negotiation of legal documents.

**March 2007 to May 2008**  
**L Capital (LVMH)**  
**Investment Manager**

A private equity fund sponsored by LVMH and focusing on: accessible luxury, brands and specialist retail. % investees in Italy (out of 10 in total). Two investments completed. Responsibilities:

- Assessment of investments, due diligence, contract negotiation and financing;
- Active management and monitoring of investees: member of the board of directors of two investees.

**November 2002 to February 2007**  
**Mediobanca S.p.A.**  
**Acquisition Financing – Associate Director**

Credit analysis, complex financial modelling, the structuring and negotiation of loan agreements for corporate clients or private equity funds, for extraordinary transactions in Italy and overseas (the takeover of Autostrade, the acquisition of Aeroporti di Roma and the acquisitions of AVIO, Autostrade APRR, Sanef in France, Thames Water in London, Gasdotti Italia, Necta vending machines, etc.).

**December 2001 to November 2002**  
**Dalmine Energie (TENARIS GROUP)**  
**Strategic Planning – Financial Modeller**

Financial assessment of projects in the energy sector. Participation in an investment project involving a 120MW gas-fired power plant.

**December 1999 to December 2000**  
**Snamprogetti (ENI GROUP)**  
**Economic Feasibility Studies – Intern**

Complex financial assessment and modelling for projects in the energy sector.

Post-Graduate Study

**2001**  
**MIP (Milan Business School Polytechnic)**  
MEDIR: Advanced course on utilities (energy, telecoms, water, waste).  
Scholarship from the ENU Group.

University

**2001**  
**Milan Polytechnic**  
MSc in Management Engineering – Production Systems

Language Skills

- English: Fluent
- Spanish: Fluent
- French: Good
- German: Good